

Learning To Interact With Professionals

Weekly Report 6- 9/24 to 9/30

As this week began, I started to prepare to make my first cold calls to architects in the DFW area. An outline of what need to be said was made as well as this, my voicemail was also changed to sound more professional so that when architects call me back, they do not hear a voicemail made by a nine year old. This preparation made me feel better about making these (quite frightening) cold calls.

Along with this, working out what was needed (supply wise) and how to talk/what to talk about with professionals laid the groundwork for our upcoming business symposium. Learning how to properly handshake, how to make small talk, and how to come across as someone a lot of professionalism and intelligence established a good understanding of how to act with manners and maturity throughout this business symposium as we interact with professionals who can not only give us feedback on our current work so far, but also maybe even give us some contacts that we could potentially work with.

Overall, from this business symposium and making these cold calls, I hope to start to feel more comfortable interacting with professionals, not only for ISM, but also for my future in architecture and in life.